

Sales Arguments for the iFold100 and iFold300

- 1) Counting (upwards), pre-counting (downwards) and total counting of the folds (i.e. important for copy shops, etc. as they may charge for the folds as well as for the service dept.). iFold300 has in addition a cascading function soon.
- 2) Adjustable contact pressure of each feeder ensures a higher variety of paper which can be folded, e.g. coded paper, etc. (71 - 215 grains /sq. feet)
- 3) Variable speed optimises a proper stacking of the folded forms, influences the draw-off for different paper-surfaces as well as the noise reduction.
- 4) No fan-folding required, the operator can put in the sheets like in a copy machine. Clamping of the paper-guides ensures an exact fold as the paper guides have no chance to expand themselves due to vibration, etc.
- 5) Fine adjustment of the parallel folding (screwing) via screw ensures that any quality of paper can be folded exactly in the right angle.
- 6) Folding pockets inside the folder keeping the folding noise inside, so that the folder is really made also for office environment
- 7) Quick adjustment of folds can be done with one hand within a few seconds, the fine adjustment guarantees that the fold will fit exactly.
- 8) Roller bearings and a solid craftsmanship enable these folders to fold up to approx. 50.000 forms a month, means the products are very good for copy-shops, etc. as well.
- 9) Removable feeding rollers and separation pads enables these folders to be used in the production environment as well, as the rollers and pads can be exchanged by the operator. Machines without that feature need to be repaired by the service, which is expensive, complicated and time consuming.
- 10) The folders have a high stacking capacity and can be operated anywhere on any desk. Many other folders require a table edge, where the stacker of the folder needs to be mounted separately under the desk.
- 11) The folders have a real nice office-design to fit in any modern office.
- 11) Daily mail up to 5 sheets. The reaction time for the operator can be adjusted form 0,1 to 2.0 seconds.
- 12) The iFold300 is worldwide the only folding machine able to first collate and then fold forms from up to 3 stations .